



## PHYSICIAN PRACTICE OPPORTUNITIES

Battle Creek Health System (BCHS) is a JCAHO-accredited, award-winning, secondary hospital with 204 private rooms and is ranked in the top 5% nationally for patient safety. The BCHS service area for primary care is about 188,000 and for specialty care is over 327,000. Six primary care hospitals are in the specialty service area.

### ENDOCRINOLOGY

A private practice consisting of three Internists, a Geriatrician and three Rheumatologists wants to add an Endocrinologist to meet the need resulting from the relocation of an Endocrinologist who practiced in an adjoining community. Call 1 in 1. Salary \$150,000 to \$160,000.

### FAMILY PRACTICE

Older solo DO family physician practicing in rural community about fifteen miles from Battle Creek wants to recruit a DO as his replacement in preparation for retirement. Obstetrics not required; manipulation required. Aviation Medical Examiner desirable: will train. Can use a hospitalist or intensivist for inpatients. Call 1/ 2. Salary \$120,000-\$140,000.

### FAMILY PRACTICE

Older DO family practitioner needs a DO colleague to join him and buy practice to facilitate retirement. Manipulation required. No obstetrics. Can use hospitalists for inpatients. Call 1/ 2. Compensation can be a percentage of billings or a guarantee of \$130,000 to \$140,000.

### FAMILY PRACTICE

Group of five board-certified/eligible family medicine physicians wants to add a sixth to replace a colleague who left for an academic position. No obstetrics or inpatient rounding. Call 1 in 5. Salary \$130,000 to \$160,000

### FAMILY PRACTICE or INTERNAL MEDICINE

An experienced, female, solo DO Family Medicine physician needs to recruit a colleague to facilitate her transition into part-time work and then retirement. As this doctor's practice includes teenage through geriatric patients, and obstetrics is not included, an Internist also can be considered. A PA performs manipulations so this is not a requirement for the new physician. Call 1 in 2. Salary \$140,000 to \$160,000.

### GENERAL SURGERY

Three board-certified general surgeons performing a wide spectrum of surgeries need a colleague due to practice growth. Prefer MD with 0-5 years experience. Must be well-trained in endoscopy, colonoscopy and laparoscopic procedures. Practice prefers a minimum of 100 each upper and lower endoscopies. Breast surgery a 'plus'. Practice does no bariatric or vascular surgery. Salary \$200,000 to \$225,000. Call 1/4.

### INTERNAL MEDICINE

To replace an Internist who took an academic position and another leaving the community, BCHS will recruit one or more Internal Medicine physician/s who will be employed, joining

two experienced Internists in a hospital-owned practice. Position is office-based only; inpatients are referred to hospitalists. Call 1 in 3. Salary \$140,000 to \$160,000.

#### **OBSTETRICS & GYNECOLOGY**

Board-certified, experienced, female ObGyn needs to add a colleague due to the rapid growth of her new practice. New ObGyn must share patient-centered, compassionate attitude. Part-time status can be arranged initially. Shared call 1 in 4. Salary \$190,000 to \$250,000 adjusted for part-time status.

#### **OBSTETRICS & GYNECOLOGY**

Three board-certified ObGyn's need to replace a partner leaving the state to be closer to family. New ObGyn must provide high quality, compassionate care to all patients. Salary \$240,000 to \$275,000. Call 1 in 4.

#### **OPHTHALMOLOGY**

Three board-certified ophthalmologists want to add a colleague to continue practice growth, improve call coverage and enhance response to emergencies and consultation requests. New doctor should be a comprehensive ophthalmologist who has training in anterior segment and corneal refractive surgery Glaucoma and oculoplastic surgical experience a 'plus.' Call 1 in 4. Salary \$125,000 to \$160,000.

#### **ORTHOPEDIC SURGERY**

Three board-certified partners need to recruit two colleagues to replace a recently-retired partner and a partner who is relocating to be near family in California. The practice is largely general orthopedics. A fellowship in sports, hand, joints, foot and ankle or pediatrics will be a 'plus' and sub-specialty surgeries (currently 30%-40%) can be built to 75%-80% of his/her practice through aggressive marketing to doctors and hospitals in surrounding communities. Call 1/ 5. Salary \$300,000 to \$400,000.

#### **OTOLARYNGOLOGY**

Experienced otolaryngologist needs to replace young colleague who is relocating. Doctor recruited will be interested in general ENT practice and capturing sinus surgery and cancer cases now referred out. Call 1/2. Salary \$275,000 to \$325,000.

#### **OTOLARYNGOLOGY**

Two board-certified otolaryngologists based in Marshall, MI (15 miles east of Battle Creek) want to recruit a colleague to open a Battle Creek office. New surgeon should be highly competent in head-and-neck and middle-ear surgeries as well as general ENT. Call 1/3. Compensation \$250,000 to \$325,000.

#### **PAIN MANAGEMENT**

Experienced pain specialist with PM&R (preferred) or Anesthesia residency and ACGME-accredited, university-based interventional pain fellowship is needed to start a practice expected to support two physicians and a mid-level provider. Will direct development of an accredited, multi-disciplinary pain management program. Initial call is 1 in 1. Salary \$250,000 to \$325,000.

#### **PEDIATRICS**

Two board-certified pediatricians need to recruit another to facilitate the senior partner's reduction in hours in anticipation of retirement. Salary \$135,000 to \$145,000. Bonus is not based on productivity as partners want emphasis on care.

## **FAMILY HEALTH CENTER (FHC) OPPORTUNITIES**

The FHC is a federally-qualified health center serving the needs of Medicaid, uninsured and Medicare populations. About 15% of its patients have private insurance. The clinic had 95,000 medical and dental patient encounters in 2006, seeing 23,000 patients from its 30,000 active charts. 2007 encounters were about 105,000. The FHC utilizes EMR, has on-site laboratory, pharmacy and ultrasound with 3D capability. On-site staff includes financial counselors, managed-care pre-authorization specialists and three Spanish translators. A Burmese physician is available to translate as needed. A generous benefits package including malpractice insurance is provided to physicians, including relocation expenses. Physician opportunities are 100% clinical with all administrative and support functions provided by the FHC staff. Further information can be obtained from the FHC website at [www.fhcbc.org](http://www.fhcbc.org).

### **FAMILY PRACTICE**

The clinic needs to add a Family Medicine doctor to replace one who is relocating. The doctor will see 25-35 patients/day in clinic. He/she will do no obstetrics or rounding on hospitalized patients. Call 1 in 5. Salary \$125,000 to 145,000.

### **OBSTETRICS & GYNECOLOGY**

Two ObGyn's are required to replace physicians who left the FHC to go into private practice. Each will see about 20 obstetric and 6 gynecology patients per day in clinic. The doctors are scheduled for 32 office and block surgical hours per week. In 2006, the FHC's ObGyn's delivered 450 babies. Shared call with a solo ObGyn in private practice will be 1 in 4 with both new physicians on staff. Salary about \$240,000.