



It is estimated 1 in 3 seniors will fall this year

Estimates indicate that 85% of these are due to vestibular problems. Falls are largely preventable with proper screening and treatment. 69 million people are estimated to suffer from vestibular dysfunction.

The VAT ENG is a simple test that can be performed by any staff member, is non invasive and provides no discomfort to the patient. The report is instantly generated and enabled for serial interpretation.

Falls are a leading cause of death and injury. The average fall is estimated to cost \$19 440 and significantly affects patient confidence and autonomy.



VAT Testing

- Takes less than 10 minutes to perform
- Uses portable equipment easily moved from room to room
- Is reimbursed by Medicare and Private insurance on tried and proven codes
- Attractive reimbursements of \$350 plus per patient
- Provides tax benefits - lease or purchase
- Prevents falls and gives patients health and confidence
- Tests the patient initially then a review in 3 months

“Balance Testing needs to be part of basic primary care... all physicians need to be monitoring and screening their patients for vestibular dysfunction so that we can take preventative measures to guard against falls.”

- *Johns Hopkins University Gazette*

“An estimated 35 percent of U.S. adults age 40 and older have vestibular dysfunction (inner ear balance disorders), and those who do may have a higher risk of falling... 70 percent higher among people with diabetes mellitus.”

- *Archives of Internal Medicine*

Testing 1 or 2 patients per day can yield returns of over \$100 000 per year.

Testing just 1 patient a day offers an additional annual revenue of over \$150,000

