



PHYSICIAN PRACTICE OPPORTUNITIES

Urology

Six urologists in town – three at each hospital and they don't share call. Many of them are nearing retirement age and they will only consider someone right out of training to come to town.

\$450,000 net income guarantee with sign-on bonus, relocation, practice start up, marketing and training period stipend.

\$425,000 salary for employed model plus RVU incentives, sign-on, relocation, CME, vacation time, employee benefits, etc.

Dermatology

One group in town sees 140 patients a day. One full-time physician and one "part-time" with two NPs. One other dermatologist on staff but doesn't do a whole lot...nearing retirement.

\$450,000 net income guarantee with sign-on bonus, relocation, practice start up, marketing and training period stipend.

New doctor would get busy quickly. The group is looking to add a partner (someone younger) or assist in bringing someone in to be solo.

Emergency Medicine

Group of 10 physicians cover the hospital now. They're looking for a younger doctor to join them in 2009. Biggest ER within a 150 mile radius. Saw more than 60,000 patients last year. 33,000 square foot ER. 70 hours provider coverage a day (five 10-hour doc shifts, two 10-hour mid-level shifts).

Compensation is RVU based at \$25/RVU. Docs usually produce about 1500 RVUs a month. Since it's a private group the hospital can only take care of recruiting/traveling expenses, training period stipend and relocation.

Orthopedic Surgery

The group that's recruiting is the oldest practice from Dallas to El Paso – Orthopaedic Associates. Very efficiently run practice with about 40% overhead. Call 1:4 or 1:5 depending on when they come. In-house PT. Clinic has nine exam rooms, four cast beds and an x-ray room. New doc could get busy quickly. 10 orthopedic surgeons in town.

\$500,000 net income guarantee with sign-on bonus, relocation, practice start up, marketing and training period stipend.